

The Leadership Test

1. Did you recognize someone today? How about a pat on the back or a thank you? Yes or no.
2. Did you make an impact today? Yes or no. Specifically list what you did to move the business.
3. How many customer contacts did you have today?
4. Did you teach, counsel, or motivate someone today?
5. Did you listen today? Yes or no. If yes, write down what you learned.
6. Did you think about your vision for your team? Yes or no.
7. Are your people focused? How do you know?
8. Is each member of your team meeting your expectations? Yes or no. If no, what will be your efforts to improve each person's performance?
9. Did you provide a blast of energy, electricity, and excitement today? Yes or no.
10. Driving home tonight – what is the thing you're going to do to make your team better tomorrow?